



**Estonian Association of Information
Technology and Telecommunications**



23 years of technology sector development



Estonian ICT sector in numbers

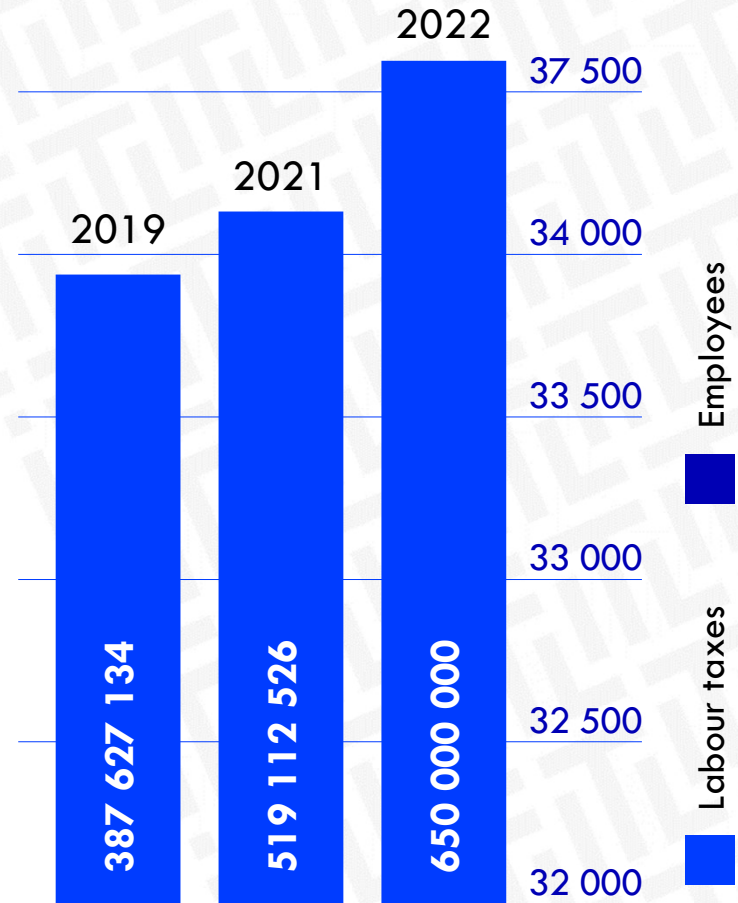
* ICT + START-UP SECTOR = TECHNOLOGY SECTOR

Combined revenue **7,9 bn. EUR** (2022)

5,6% of workforce **9,5%** of labour taxes

8% of GDP **12%** of total export

*11 877 companies (2022 Q2)



23 years of technology sector development

128
members

61%

of the sector's revenue

Workforce and
education

Politics and business
environment

Business development
and export



23 years of technology sector development

LOCAL COOPERATION PARTNERS



Ministries
Public authorities



Vocational and higher
education institutions

SA

Sector-specific
foundations



Other sectoral
associations



Startup community

128
members

61%
of the sector's revenue

Workforce and
education

Politics and business
environment

Business development
and export



23 years of technology sector development

LOCAL COOPERATION PARTNERS



Ministries
Public authorities



Vocational and higher
education institutions

SA

Sector-specific
foundations



Other sectoral
associations



Startup community

128
members

61%
of the sector's revenue

Workforce and
education

Politics and business
environment

Business development
and export

INTERNATIONAL COOPERATION PARTNERS



Union pour la Méditerranée
Union for the Mediterranean
الإتحاد من أجل المتوسط



OAS | More rights
for more people

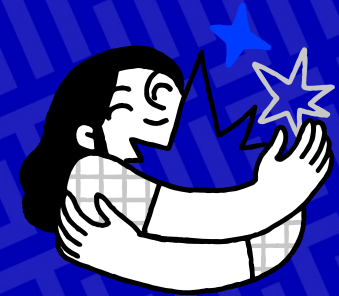


Cooperation partners in Latin America

- [OAS](#) – the Organization of American States
- [CAMTIC](#) – IT Association of Costa Rica
- [ABEP](#) in Brazil
- [ABES](#) 😊

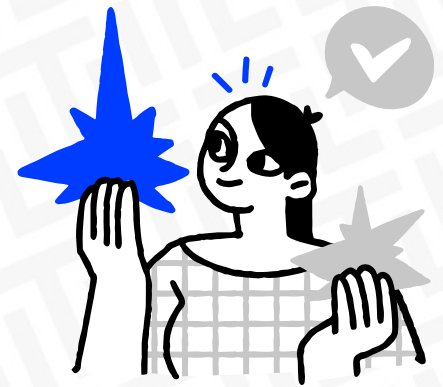
Our business development branch Estonian ICT Cluster

We help countries and organizations
achieve world-class digital societies



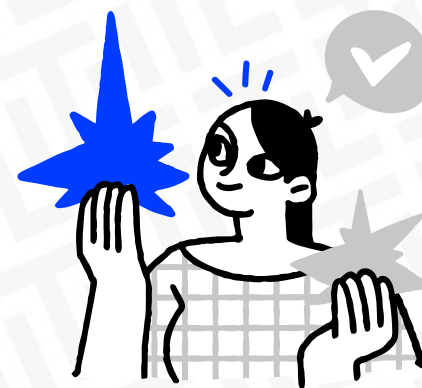
Estonian ICT Cluster core competences

- e-Government solutions
- Smart Mobility – ITS Estonia
- Industry digitalization and AI
- Cyber security



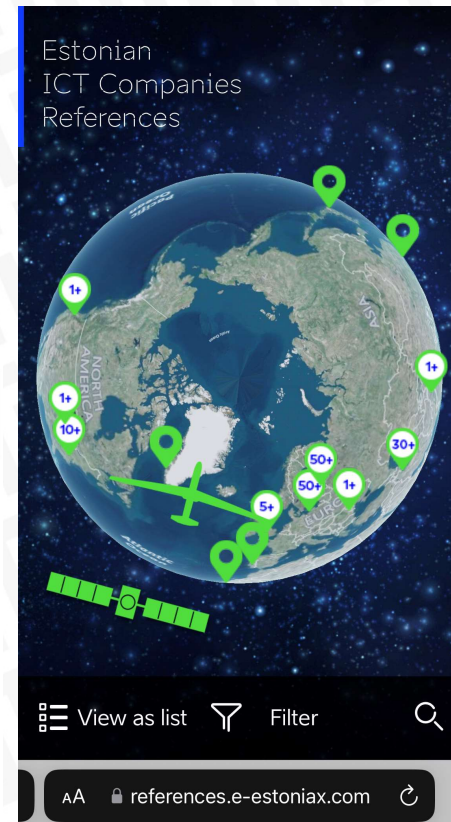
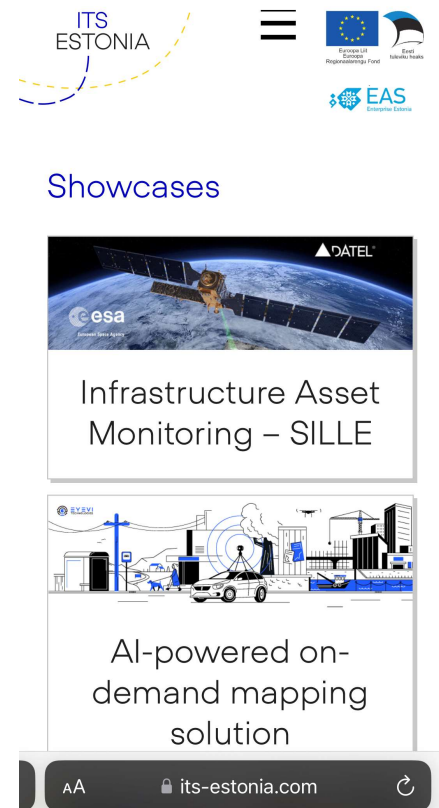
How we can be of benefit to you (1):

- Connection with local IT-sector and other potential partners
- Information about local events in our sector
- Arranging joint events / matchmaking between members



How we can be of benefit to you (2):

- Practical tool for first meetings: www.e-estonia.com
 - Business profiles of companies
 - Descriptions of solutions by categories
 - References to projects on map
 - Practical demo videos of e-governance
- ITS Estonia www.its-estonia.com
 - members
 - showcases
 - events



Looking forward to our cooperation!

Contacts:

Doris Põld

CEO

doris.pold@itl.ee

Jana Silaškova

Head of Internationalization

jana.silaskova@itl.ee



www.e-estoniax.com www.itl.ee